WE NEED YOUR INPUT!

As a valued client we are looking for your input to guide us in expanding our Training Course Library. There are no strings attached on any topics you suggest for new courses. We just want to hear any suggestion you might have on interesting topics for insurance and financial services professionals.

NATIONAL UNDERWRITER'S CURRENT COURSE LIBRARY

LIFE, HEALTH AND FINANCIAL SERVICES

- Annuity Suitability – NEW!
- Data Security & Privacy – Coming Soon!
- Distribution Planning
- Divorce and the Financial Professional – Coming Soon!
- Divorce and Retirement Planning – Coming Soon!
- Equity Indexed Annuities Explained – NEW!
- Financial Planning for Seniors
- Getting Started in Estate Planning – Coming Soon!
- Health Insurance Planning
- HSAs and HRAs – Coming Soon!
- Introduction to Annuities
- Introduction to Estate Planning
- Introduction to Financial Planning for Seniors
- Introduction to Life Insurance
- Introduction to Long Term Care Insurance
- Introduction to Medicare
- Introduction to Variable Annuities
- Introduction to Variable Life Insurance
- Introduction to Universal Life
- IRAs and Rollovers – Coming Soon!
- Life Insurance Planning
- Long-Term Care Partnership Training

PROPERTY & CASUALTY

- Business Auto Policy
- Business Interruption Explained
- Businessowners Policy Explained
- CGL Explained
- Commercial Property Policy Explained – Newly Revised!
- Commercial Umbrella Explained
- Condo Coverage – Coming Soon!
- COPE Explained
- Data Security & Privacy – Coming Soon!
- Insurance Principles
- Insuring to Value
- Introduction to Homeowners – Newly Revised!
- Introduction to Homeowners Endorsements
- Introduction to Personal Auto Coverage
- Introduction to Personal Umbrella Coverage
- Problem Issues in CGL – Coming Soon!
- Time Management for Claims Professionals
- Workers Compensation Explained

SALES & PERFORMANCE

- Cloning Your Clients – Success with Referrals
- Closing the Sale – Getting the Client to Take Action – NEW!
- Time Management for Top Performance – NEW!

ETHICS

- Anti Money Laundering (AML) – Coming Soon!
- Case Studies in Ethics and Beneficiary Issues – NEW!
- CFP Code of Ethics – Coming Soon!
- Ethics in Insurance: Past & Present

ADVANCED MARKETS

- Business Planning: Buy Sell, ESOPs 162 Plans and More
- Business Planning: Entities Selection
- Charitable Planning
- Estate Planning: Marital Bypass Trusts, ILITs and Special Needs
- Estate Planning: Overview & Taxation
- Nonqualified Deferred Compensation

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