

Profiles in Forex

Trader Profiles and strategies covering the world of foreign exchange

By Futures Magazine Group editors



Delivered monthly to over 14,000+ opt-in forex traders, **Profiles in Forex** showcases trader profiles and strategies covering the world of foreign exchange.

Packed full of both current and timeless trading strategies and brought to you by the editors of Futures magazine, **Profiles in Forex** is an efficient and powerful way to reach an active and motivated trading audience.

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Trade Profile

Greg Cotter: Lunch bucket trader

Greg Cotter, president and head trader of Tri-Global FX, spent more than 20 years trading the interbank FX markets for some of the largest institutional banks, including Societe Generale, Banque Indosuez, Credit Suisse and JP Morgan Chase. Despite this pedigree, Cotter considers trading forex a blue collar job and approaches every day not from an investment banker's or quantitative researcher's perspective but with his lunch bucket in hand hoping for nothing more than to earn a hard day's wage. "Put in your time every day trading. Try not to get caught, get out of positions that are wrong and just keep moving forward," Cotter says.

While he will hold some positions long-term, he is a day-trader at heart. "We have [positions] on that we will carry for a month or two and we have [positions] that we are out within minutes. Given my fruthers I would rather walk in every day with a clean sheet, day-trade and go home at night," Cotter says.

It is his experience at the large banks that led to this short-term approach. "We are just traders. I have been doing this 20 years and the only guys I ever saw on the bank side that made money were traders," Cotter says. [more >>](#)

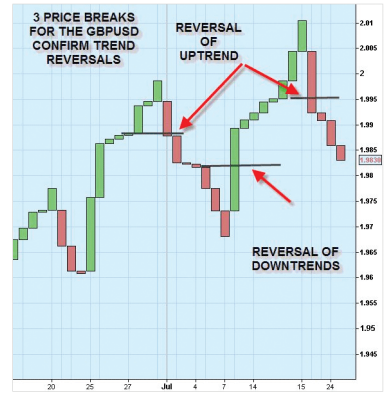
Quick Strategy

Trend reversals

Technical based trends provide buying and selling zones for forex traders. One question is what is the best time horizon to choose? Should the trader follow the weekly, daily, or intra-day trends? We know that the larger the time interval the greater the intra-interval savings.

But it is hard to determine at what stage a trend is in. While trend following works, particularly when you can identify the trend early on, being able to project a trend reversal though a tougher proposition, provides greater profit potential. [more >>](#)

Chart 1



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