

Click on the state abbreviations below to find out which National Underwriter Company courses will help you meet the continuing education credits required by your state.

<a href="#"><u>AL</u></a>	<a href="#"><u>HI</u></a>	<a href="#"><u>MA</u></a>	<a href="#"><u>NM</u></a>	<a href="#"><u>SD</u></a>
<a href="#"><u>AZ</u></a>	<a href="#"><u>ID</u></a>	<a href="#"><u>MI</u></a>	NY	<a href="#"><u>TN</u></a>
<a href="#"><u>AR</u></a>	<a href="#"><u>IL</u></a>	<a href="#"><u>MN</u></a>	<a href="#"><u>NC</u></a>	<a href="#"><u>TX</u></a>
<a href="#"><u>CA</u></a>	<a href="#"><u>IN</u></a>	<a href="#"><u>MS</u></a>	<a href="#"><u>ND</u></a>	<a href="#"><u>UT</u></a>
<a href="#"><u>CO</u></a>	<a href="#"><u>IA</u></a>	<a href="#"><u>MO</u></a>	<a href="#"><u>OH</u></a>	<a href="#"><u>VT</u></a>
<a href="#"><u>CT</u></a>	<a href="#"><u>KS</u></a>	<a href="#"><u>MT</u></a>	<a href="#"><u>OK</u></a>	<a href="#"><u>VA</u></a>
<a href="#"><u>DE</u></a>	<a href="#"><u>KY</u></a>	<a href="#"><u>NE</u></a>	OR	<a href="#"><u>WA</u></a>
<a href="#"><u>DC</u></a>	<a href="#"><u>LA</u></a>	<a href="#"><u>NV</u></a>	<a href="#"><u>PA</u></a>	<a href="#"><u>WV</u></a>
<a href="#"><u>FL</u></a>	<a href="#"><u>ME</u></a>	<a href="#"><u>NH</u></a>	<a href="#"><u>RI</u></a>	<a href="#"><u>WI</u></a>
<a href="#"><u>GA</u></a>	<a href="#"><u>MD</u></a>	<a href="#"><u>NJ</u></a>	<a href="#"><u>SC</u></a>	<a href="#"><u>WY</u></a>
<a href="#"><u>CFP</u></a>				

## Alabama

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
200713	Distribution Planning	8120	8	Annual	General
	Estate Planning	6177	6	Annual	General
	Introduction to Annuities	4991	14	Annual	General
	Introduction to Financial Planning for Seniors	5440	17	Annual	General
	Introduction to Life Insurance	NONE	N/A	N/A	N/A
	Introduction to Long Term Care	11422	8	Annual	General
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	14213	2	Annual	General
	Introduction to Variable Annuities	5579	12	Annual	General
	Introduction to Variable Life Insurance	5374	13	Annual	General
	Life Insurance Planning	5816	8	Annual	General
	Ethics in Insurance: Past and Present	13253	2	Annual	Ethics
	Business Auto Policy Explained	NONE	N/A	N/A	N/A
	CGL Explained	6186	19	Annual	General
	Commercial Property Policy Explained	6280	8	Annual	General
	COPE Explained	7549	6	Annual	General
	Insurance Principles	5622	8	Annual	General
	Introduction to Homeowners	5105	16	Annual	General
	Introduction to Homeowners Endorsement	5002	7	Annual	General
	Introduction to Personal Auto Coverage	5598	13	Annual	General
	Introduction to Personal Umbrella Coverage	5359	8	Annual	General
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Arkansas

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
1210	Distribution Planning	10082744	8	Annual Same as Provider	General
	Estate Planning	178	9	Annual Same as Provider	General
	Equity Indexed Annuities Explained	PENDING			
	Introduction to Annuities	164	10	Annual Same as Provider	General
	Introduction to Financial Planning for Seniors	179	15	Annual Same as Provider	General
	Introduction to Life Insurance	171	9	Annual Same as Provider	General
	Introduction to Long Term Care	172	18	Annual Same as Provider	General
	Introduction to Medicare	10082298	4	Annual Same as Provider	General
	Introduction to Universal Life	10088031	3	Annual Same as Provider	General
	Introduction to Variable Annuities	169	12	Annual Same as Provider	General
	Introduction to Variable Life Insurance	173	13	Annual Same as Provider	General
	Life Insurance Planning	183	8	Annual Same as Provider	General
	Ethics in Insurance: Past and Present	10087541	5	Annual Same as Provider	Ethics
	Business Auto Policy Explained	188	17	Annual Same as Provider	General
	CGL Explained	185	19	Annual Same as Provider	General
	Commercial Property Policy Explained	189	8	Annual Same as Provider	General
	COPE Explained	10082130	6	Annual Same as Provider	General
	Insurance Principles	181	8	Annual Same as Provider	General
	Introduction to Homeowners	167	16	Annual Same as Provider	General
	Introduction to Homeowners Endorsement	166	7	Annual Same as Provider	General
	Introduction to Personal Auto Coverage	170	13	Annual Same as Provider	General
	Introduction to Personal Umbrella Coverage	168	8	Annual Same as Provider	General
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Arizona

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
S10060	Distribution Planning	C47261	6	12/4/2011	General
	Estate Planning	C33479	7	2/28/2011	Life
	Introduction to Annuities	C30797	11	6/22/2010	Life
	Introduction to Financial Planning for Seniors	C33367	14	2/26/2011	Life
	Introduction to Life Insurance	C32387	6	11/7/2010	Life
	Introduction to Long Term Care	C32373	13	11/1/2010	Life
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	C02388	3	5/12/2011	General
	Introduction to Variable Annuities	C32145	10	10/2/2010	Life
	Introduction to Variable Life Insurance	C32495	10	12/3/2010	Life
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	C01183	5	5/12/2011	Ethics
	Business Auto Policy Explained	C03879	12	9/17/2011	General
	Businessowners Policy Explained	C03822	6	9/15/2011	General
	CGL Explained	C35472	16	9/27/2011	P&C
	Commercial Property Policy Explained	C36130	6	12/9/2011	General
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	C31529	13	8/17/2010	P&C
	Introduction to Homeowners Endorsement	C30556	7	4/24/2010	P&C
	Introduction to Personal Auto Coverage	C32244	11	10/16/2010	P&C
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

California

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
20345	Distribution Planning	145878	5	1/31/2010	Life
	Estate Planning	98958	4	4/30/2011	Life
	Introduction to Annuities	82824	10	7/31/2010	Life
	Introduction to Financial Planning for Seniors	95858	6	4/30/2011	Life
	Introduction to Life Insurance	89340	5	11/30/2010	Life
	Introduction to Long Term Care	91418	18	12/31/2010	Fire & Life
	Introduction to Medicare	135100	3	4/30/2011	Life
	Introduction to Universal Life	226747	3	5/31/2011	Life
	Introduction to Variable Annuities	89338	6	11/30/2010	Life
	Introduction to Variable Life Insurance	89358	6	11/30/2010	Life
	Life Insurance Planning	98962	4	5/31/2011	Life
	Ethics in Insurance: Past and Present				
	Business Auto Policy Explained	108240	12	12/31/2010	Fire & Casualty
	CGL Explained	104458	9	9/30/2011	Fire & Casualty
	Commercial Property Policy Explained	108239	8	12/31/2010	Fire & Casualty
	COPE Explained	136318	6	5/31/2011	Life
	Insurance Principles	98959	2	5/31/2011	Fire & Casualty
	Introduction to Homeowners	89298	9	11/30/2010	Fire & Casualty
	Introduction to Homeowners Endorsement	82823	7	6/30/2010	Fire & Casualty
	Introduction to Personal Auto Coverage	89339	7	11/30/2010	Fire & Casualty
	Introduction to Personal Umbrella Coverage	89318	5	11/30/2010	Fire & Casualty
	Workers Compensation Explained	121718	9	6/30/2010	Fire & Life

Colorado

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
49815	Distribution Planning	17994	2	11/30/2011	Life/Accident & Health
	Estate Planning	14150	11	2/28/2012	Life/Accident & Health
	Introduction to Annuities	13216	7	5/31/2011	Life/Accident & Health
	Introduction to Financial Planning for Seniors	14131	8	2/28/2012	Life/Accident & Health
	Introduction to Life Insurance	13863	5	11/30/2011	Life/Accident & Health
	Introduction to Long Term Care	NONE	N/A	N/A	N/A
	Introduction to Medicare	17271	4	5/31/2011	Life/Accident & Health
	Introduction to Universal Life	47444	3	5/31/2012	Life/Accident & Health
	Introduction to Variable Annuities	13808	5	10/31/2011	Life/Accident & Health
	Introduction to Variable Life Insurance	13905	5	12/31/2011	Life/Accident & Health
	Life Insurance Planning	14436	5	5/31/2012	Life/Accident & Health
	Ethics in Insurance: Past and Present	19378	3	2/28/2010	Ethics
	Business Auto Policy Explained	NONE	N/A	N/A	N/A
	CGL Explained	NONE	N/A	N/A	N/A
	Commercial Property Policy Explained	15295	2	12/31/2010	Property/Casualty
	COPE Explained	17100	6	4/30/2011	Property/Casualty
	Insurance Principles	14273	6	3/31/2012	Property/Casualty
	Introduction to Homeowners	13580	7	8/31/2011	Property/Casualty
	Introduction to Homeowners Endorsement	13169	6	5/31/2011	Property/Casualty
	Introduction to Personal Auto Coverage	13838	6	10/31/2011	Property/Casualty
	Introduction to Personal Umbrella Coverage	13807	4	10/31/2011	Property/Casualty
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Connecticut

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
10060	Distribution Planning	47261	6	12/9/2011	6 Ethics
	Estate Planning	33479	7	3/6/2011	7 LRE
	Introduction to Annuities	30797	11	6/26/2010	2 LRE & 9 LH
	Introduction to Financial Planning for Seniors	NONE	N/A	NONE	N/A
	Introduction to Life Insurance	32387	6	11/12/2010	1 LRE & 5 LH
	Introduction to Long Term Care	32373	13	11/5/2010	3 LRE & 10 LH
	Introduction to Medicare	43342	4	5/8/2011	4 LH
	Introduction to Universal Life	103125	3	5/12/2011	3 LH
	Introduction to Variable Annuities	32145	10	10/4/2010	3 LRE & 7 LH
	Introduction to Variable Life Insurance	32495	10	12/5/2010	2 LRE & 8 LH
	Life Insurance Planning	34150	5	5/13/2011	5 LH
	Ethics in Insurance: Past and Present	52109	3	12/25/2009	3 LH
	Business Auto Policy Explained	100424	12	2/5/2011	12 PC
	CGL Explained	35472	16	10/2/2011	16 PC
	Commercial Property Policy Explained	36130	6	12/12/2011	6 PC
	COPE Explained	NONE	N/A	NONE	6 PC
	Insurance Principles	NONE	N/A	NONE	5 PC
	Introduction to Homeowners	31529	13	8/21/2010	13 PC
	Introduction to Homeowners Endorsement	30556	7	4/26/2010	7 PC
	Introduction to Personal Auto Coverage	32244	11	10/18/2010	11 PC
	Introduction to Personal Umbrella Coverage	31983	6	9/25/2010	6 PC
	Workers Compensation Explained	NONE	N/A	NONE	N/A

Delaware

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
086	Distribution Planning	2672	8	None	General
	Equity Indexed Annuities Explained	43936	4	None	General
	Estate Planning	4127	6	None	General
	Introduction to Annuities	4489	7	None	General
	Introduction to Financial Planning for Seniors	4125	10	None	General
	Introduction to Life Insurance	4353	6	None	General
	Introduction to Long Term Care	4351	8	None	General
	Introduction to Medicare	2943	4	None	Ethics
	Introduction to Universal Life	42514	3	None	General
	Introduction to Variable Annuities	4354	12	None	General
	Introduction to Variable Life Insurance	4352	13	None	General
	Life Insurance Planning	4090	6	None	General
	Ethics in Insurance: Past and Present	217	7	None	General
	Business Auto Policy Explained	700	12	None	General
	Businessowners Policy Explained	pending snt 8.28.09			
	CGL Explained	43738	16	None	General
	Commercial Property Policy Explained	701	6	None	General
	Commercial Umbrella Explained	43737	20	None	General
	COPE Explained	486	6	None	General
	Insurance Principles	930	8	None	General
	Introduction to Homeowners	1013	8	None	General
	Introduction to Homeowners Endorsement	980	7	None	General
	Introduction to Personal Auto Coverage	864	6	None	General
	Introduction to Personal Umbrella Coverage	856	5	None	General
	Workers Compensation Explained	8232	2	None	General



District of Columbia

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
1161	Distribution Planning	NONE	N/A	NONE	N/A
	Estate Planning	NONE	N/A	NONE	N/A
	Introduction to Annuities	NONE	N/A	NONE	N/A
	Introduction to Financial Planning for Seniors	NONE	N/A	NONE	N/A
	Introduction to Life Insurance	NONE	N/A	NONE	N/A
	Introduction to Long Term Care	NONE	N/A	NONE	N/A
	Introduction to Medicare	NONE	N/A	NONE	N/A
	Introduction to Universal Life	16718	3	4/28/2011	General
	Introduction to Variable Annuities	NONE	N/A	NONE	N/A
	Introduction to Variable Life Insurance	NONE	N/A	NONE	N/A
	Life Insurance Planning	NONE	N/A	NONE	N/A
	Ethics in Insurance: Past and Present	Snt 11-17-09 PENDING	N/A	NONE	N/A
	Business Auto Policy Explained	NONE	N/A	NONE	N/A
	CGL Explained	NONE	N/A	NONE	N/A
	Commercial Property Policy Explained	NONE	N/A	NONE	N/A
	COPE Explained	NONE	N/A	NONE	N/A
	Insurance Principles	NONE	N/A	NONE	N/A
	Introduction to Homeowners	NONE	N/A	NONE	N/A
	Introduction to Homeowners Endorsement	NONE	N/A	NONE	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	NONE	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	NONE	N/A
	Workers Compensation Explained	NONE	N/A	NONE	N/A

Florida

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
363382	Distribution Planning	46125	8	None	CE 0216 - Life
	Estate Planning	41323	6	None	CE 0216 - Life
	Introduction to Annuities	41325	10	None	CE 0216 - Life
	Introduction to Financial Planning for Seniors	41322	12	None	CE 0216 - Life
	Introduction to Life Insurance	44378	10	None	CE 0216 - Life
	Introduction to Long Term Care	41324	13	None	CE 0240 - Health
	Introduction to Medicare	55343	2	None	CE 0240 - Health
	Universal Life Insurance Explained	70271	3	None	CE 0216 - Life
	Introduction to Variable Annuities	NONE	N/A	None	N/A
	Introduction to Variable Life Insurance	NONE	N/A	None	N/A
	Life Insurance Planning	44892	8	None	CE 0216 - Life
	Ethics in Insurance: Past and Present	NONE	N/A	None	N/A
	Business Auto Policy Explained	40979	12	None	CE 0220 - General Lines (Property & Casualty)
	CGL Explained	40978	14	None	CE 0220 - General Lines (Property & Casualty)
	Commercial Property Policy Explained	40980	6	None	CE 0220 - General Lines (Property & Casualty)
	COPE Explained	NONE	N/A	None	N/A
	Insurance Principles	NONE	N/A	None	N/A
	Introduction to Homeowners	40242	11	None	CE 0233 - Industrial Fire & CE 0324c - Adjuster Optional
	Introduction to Homeowners Endorsement	NONE	N/A	None	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	None	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	None	N/A
	Workers Compensation Explained	NONE	N/A	None	N/A

Georgia

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
10269	Distribution Planning	23080	8	Annual	Life
	Estate Planning	17920	9	Annual	Life
	Introduction to Annuities	16595	14	Annual	Life
	Introduction to Financial Planning for Seniors	17847	17	Annual	Life
	Introduction to Life Insurance	17426	9	Annual	Life
	Introduction to Long Term Care	17432	18	Annual	Life
	Introduction to Medicare	21739	5	Annual	Life
	Introduction to Universal Life	35610	3	Annual	Life & Health
	Introduction to Variable Annuities	17297	12	Annual	Life
	Introduction to Variable Life Insurance	17491	13	Annual	Life
	Life Insurance Planning	18321	8	Annual	Life
	Ethics in Insurance: Past and Present	20921	3	Annual	Ethics
	Business Auto Policy Explained	36458	14	Annual	Property & Cas
	Businessowners Policy Explained	36421	7	Annual	Property & Cas
	CGL Explained	19025	19	Annual	Property & Cas
	Commercial Property Policy Explained	19421	8	Annual	Property & Cas
	COPE Explained	21849	6	Annual	Property & Cas
	Insurance Principles	18065	8	Annual	Property & Cas
	Introduction to Homeowners	16986	16	Annual	Property & Cas
	Introduction to Homeowners Endorsement	16452	7	Annual	Property & Cas
	Introduction to Personal Auto Coverage	17347	13	Annual	Property & Cas
	Introduction to Personal Umbrella Coverage	17225	8	Annual	Property & Cas
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Hawaii

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
207725	Distribution Planning	NONE	N/A	N/A	N/A
	Estate Planning	NONE	N/A	N/A	N/A
	Introduction to Annuities	LH101232	4	7/1/2010	Life, Accident & Health
	Introduction to Financial Planning for Seniors	NONE	N/A	N/A	N/A
	Introduction to Life Insurance	NONE	N/A	N/A	N/A
	Introduction to Long Term Care	LH205503	10	7/1/2010	Life, Accident & Health
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	LH208619	3	7/1/2010	Life, Accident & Health
	Introduction to Variable Annuities	NONE	N/A	N/A	N/A
	Introduction to Variable Life Insurance	NONE	N/A	N/A	N/A
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	LH 208618 & PC 208618	5	7/1/2010	Life/Accident & Health or Sickness and Property/Casualty Insurance
	Business Auto Policy Explained	NONE	N/A	N/A	N/A
	CGL Explained	NONE	N/A	N/A	N/A
	Commercial Property Policy Explained	NONE	N/A	N/A	N/A
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	NONE	N/A	N/A	N/A
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

## Idaho

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
[None]	Distribution Planning	2757601	3	12/1/2009	Life
	Estate Planning	3064503	9	4/1/2011	Life
	Introduction to Annuities	2855610	12	4/1/2010	Life
	Introduction to Financial Planning for Seniors	30642-03	17	4/1/2011	Life
	Introduction to Life Insurance	2943605	5	9/1/2010	Life
	Introduction to Long Term Care	2965701	15	10/1/2010	Life
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	Sent 8/10/09 PENDING			
	Introduction to Variable Annuities	NONE	N/A	N/A	N/A
	Introduction to Variable Life Insurance	2943505	6 (1Law)	9/1/2010	Life
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	3182428	5	11/1/2010	Ethics
	Business Auto Policy Explained	NONE	N/A	N/A	N/A
	CGL Explained	3138908	17	8/1/2011	P&C
	Commercial Property Policy Explained	2736608	8	10/1/2011	P&C
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	2887209	7	7/1/2010	P&C
	Introduction to Homeowners Endorsement	2855709	7	4/1/2010	P&C
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Illinois

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
31-0388770	Distribution Planning	18320	8	Same as Provider Annual	Life
	Estate Planning	NONE	N/A	N/A	N/A
	Introduction to Annuities	14647	15	Same as Provider Annual	Life
	Introduction to Financial Planning for Seniors	15481	15	Same as Provider Annual	Life
	Introduction to Life Insurance	15185	10	Same as Provider Annual	Life
	Introduction to Long Term Care	15180	15	Same as Provider Annual	Life & Health
	Introduction to Medicare	17838	4	Same as Provider Annual	Life & Health
	Introduction to Universal Life	26391	3	Same as Provider Annual	Life
	Introduction to Variable Annuities	15095	13	Same as Provider Annual	Life
	Introduction to Variable Life Insurance	15285	14	Same as Provider Annual	Life
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	26386	5	Same as Provider Annual	Life
	Business Auto Policy Explained	26948	14	Same as Provider Annual	P&C
	Businessowers Policy Explained	26891	7	Same as Provider Annual	P&C
	CGL Explained	26947	15	Same as Provider Annual	P&C
	Commercial Property Policy Explained	26946	6	Same as Provider Annual	P&C
	Commercial Umbrella Explained	pending snt 9/11/09			
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	NONE	N/A	N/A	N/A
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	18321	9	Same as Provider Annual	P&C

Indiana

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
71027	Distribution Planning	NONE	N/A	N/A	N/A
	Estate Planning	NONE	N/A	N/A	General
	Introduction to Annuities	19206	10	6/30/2011	General
	Introduction to Financial Planning for Seniors	NONE	N/A	N/A	N/A
	Introduction to Life Insurance	19207	6	6/30/2011	General
	Introduction to Long Term Care	19208	12	6/30/2011	General
	Introduction to Medicare	19347	4	7/31/2011	General
	Introduction to Universal Life	18542	3	4/30/2011	General
	Introduction to Variable Annuities	19217	9	6/30/2011	General
	Introduction to Variable Life Insurance	19205	10	6/30/2011	General
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	18743	4	4/30/2011	General
	Business Auto Policy Explained	19202	12	6/30/2011	General
	Businessowners Policy Explained	19753	7	9/30/2011	General
	CGL Explained	19846	12	10/31/2011	General
	Commercial Property Policy Explained	19847	6	9/30/2011	General
	Commercial Umbrella Explained	19407	6	7/31/2011	General
	COPE Explained	16976	6	8/31/2010	General
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	19219	12	6/30/2011	General
	Introduction to Homeowners Endorsement	19405	2	7/31/2011	General
	Introduction to Personal Auto Coverage	19209	12	6/30/2011	General
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

## Iowa

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
10060	Distribution Planning	NONE	N/A	N/A	N/A
	Equity Index Annuities Explained	78778	4	10/1/2011	Indexed Products
	Estate Planning	33479	7	3/30/2011	General
	Introduction to Annuities	30797	11	6/23/2010	General
	Introduction to Financial Planning for Seniors	33367	14	2/26/2011	General
	Introduction to Life Insurance	NONE	N/A	N/A	N/A
	Introduction to Long Term Care	32373	13	11/6/2010	General
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	78255	3	5/5/2011	General
	Introduction to Variable Annuities	32145	10	10/3/2010	General
	Introduction to Variable Life Insurance	32495	10	12/8/2010	General
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	77740	5	11/21/2010	Ethics
	Business Auto Policy Explained	78780	10	9/30/2011	General
	Businessowners Policy Explained	78690	7	9/3/2011	General
	CGL Explained	35472	16	10/1/2011	General
	Commercial Property Policy Explained	36130	6	12/14/2009	General
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	31529	13	8/17/2010	General
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	General
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A



Kansas

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
532	Distribution Planning	968004LHV	8	Annual	Life & Health
	Estate Planning	965840LH	4	Annual	Life & Health
	Introduction to Annuities	965827LH	7	Annual	Life & Health
	Introduction to Financial Planning for Seniors	965839LH	9	Annual	Life & Health
	Introduction to Life Insurance	965832LH	5	Annual	Life & Health
	Introduction to Long Term Care	965833LH	9	Annual	Life & Health
	Introduction to Medicare	967265LH	4	Annual	Life & Health
	Introduction to Universal Life	976374 LHV	3	Annual	Life & Health
	Introduction to Variable Annuities	965830LH	7	Annual	Life & Health
	Introduction to Variable Life Insurance	965834LH	6	Annual	Life & Health
	Life Insurance Planning	965844LH	4	Annual	Life & Health
	Ethics in Insurance: Past and Present	966895ET	7	Annual	Ethics
	Business Auto Policy Explained	965850PC	11	Annual	Property & Cas
	CGL Explained	965846PC	12	Annual	Property & Cas
	Commercial Property Policy Explained	965849PC	6	Annual	Property & Cas
	COPE Explained	967105PC	6	Annual	Property & Cas
	Insurance Principles	965842GE	4	Annual	Property & Cas
	Introduction to Homeowners	965828PC	8	Annual	Property & Cas
	Introduction to Homeowners Endorsement	965826PC	5	Annual	Property & Cas
	Introduction to Personal Auto Coverage	965831PC	8	Annual	Property & Cas
	Introduction to Personal Umbrella Coverage	965829PC	6	Annual	Property & Cas
	Workers Compensation Explained	965852PC	8	Annual	Property & Cas

## Kentucky

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
S10060	Distribution Planning	NONE	N/A	N/A	N/A
	Equity Indexed Annuities Explained	Sent 9/17/09 PENDING	pending	PENDING	PENDING
	Estate Planning	C33479	7	6/30/2010	Life & Health
	Introduction to Annuities	C30797	11	6/30/2010	Life & Health
	Introduction to Financial Planning for Seniors	C46585	12	6/30/2010	Life
	Introduction to Life Insurance	C32387	6	6/30/2010	Life & Health
	Introduction to Long Term Care	C63786	12	6/30/2010	Life & Health
	Introduction to Medicare	C43342	4	6/30/2010	Life & Health
	Introduction to Universal Life	C02388	3	6/30/2010	Life/Variable
	Introduction to Variable Annuities	C46590	4	6/30/2010	Life/Variable
	Introduction to Variable Life Insurance	C56557	10	6/30/2010	Life/Variable
	Life Insurance Planning	C63787	6	6/30/2010	Life & Health
	Ethics in Insurance: Past and Present	C39456	5	6/30/2010	Ethics
	Business Auto Policy Explained	C46567	12	6/30/2010	Property & Casualty
	Businessowners Policy Explained	C03822	6	6/30/2010	Property & Casualty
	CGL Explained	C03927	12	6/30/2010	Property & Casualty
	Commercial Property Policy Explained	C69185	6	6/30/2010	Property & Casualty
	COPE Explained	C42589	6	6/30/2010	Property & Casualty
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	NONE	N/A	N/A	N/A
	Introduction to Homeowners Endorsement	C46586	2	6/30/2010	Property & Casualty
	Introduction to Personal Auto Coverage	C46588	12	6/30/2010	Property & Casualty
	Introduction to Personal Umbrella Coverage	C46589	8	6/30/2010	Property & Casualty
	Workers Compensation Explained	C46608	3	6/30/2010	Property & Casualty

Louisiana

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
9173	Distribution Planning	6571	8	<i>None</i>	Life & Health
	Estate Planning	6556	9	<i>None</i>	Life & Health
	Introduction to Annuities	NONE	N/A	<i>None</i>	N/A
	Introduction to Financial Planning for Seniors	6552	16	<i>None</i>	Life & Health
	Introduction to Life Insurance	14000	6	<i>11/22/2009</i>	Life & Health
	Introduction to Long Term Care	5155	16	<i>None</i>	Life & Health
	Introduction to Medicare	NONE	N/A	<i>None</i>	N/A
	Introduction to Universal Life	17196	3	<i>4/28/2012</i>	Life, Health & Accident
	Introduction to Variable Annuities	5154	12	<i>None</i>	Life & Health
	Introduction to Variable Life Insurance	6149	13	<i>None</i>	Life & Health
	Life Insurance Planning	6558	8	<i>None</i>	Life & Health
	Ethics in Insurance: Past and Present	14544	7	<i>5/23/2010</i>	Life, Health & Accident
	Business Auto Policy Explained	14543	12	<i>5/23/2010</i>	Property & Cas
	CGL Explained	6560	19	<i>None</i>	Property & Cas
	Commercial Property Policy Explained	6563	8	<i>None</i>	Property & Cas
	COPE Explained	14538	6	<i>5/23/2010</i>	Property & Cas
	Insurance Principles	14537	8	<i>5/23/2010</i>	Life, Health & Accident
	Introduction to Homeowners	14540	12	<i>5/23/2010</i>	Property & Cas
	Introduction to Homeowners Endorsement	5153	7	<i>None</i>	Property & Cas
	Introduction to Personal Auto Coverage	14541	12	<i>5/23/2010</i>	Property & Cas
	Introduction to Personal Umbrella Coverage	14539	8	<i>5/23/2010</i>	Property & Cas
	Workers Compensation Explained	14542	9	<i>5/23/2010</i>	Property & Cas

Maine

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
177	Distribution Planning	ME11051	4	NONE	Life
	Estate Planning	ME8626	9	NONE	Life & Health
	Introduction to Annuities	ME7994	14	NONE	Life
	Introduction to Financial Planning for Seniors	ME8623	17	NONE	Life & Health
	Introduction to Life Insurance	ME8334	9	NONE	Life
	Introduction to Long Term Care	ME8337	18	NONE	Life
	Introduction to Medicare	NONE	N/A	NONE	N/A
	Introduction to Universal Life	ME16142	3	NONE	Life & Health
	Introduction to Variable Annuities	ME8296	12	NONE	Life
	Introduction to Variable Life Insurance	ME8335	13	NONE	Life
	Life Insurance Planning	ME8858	8	NONE	Life & Health
	Ethics in Insurance: Past and Present	ME15742	5	NONE	Ethics
	Business Auto Policy Explained	NONE	N/A	NONE	N/A
	CGL Explained	ME9169	19	NONE	Property & Cas
	Commercial Property Policy Explained	ME9359	8	NONE	Property & Cas
	COPE Explained	NONE	N/A	NONE	N/A
	Insurance Principles	ME8718	8	NONE	Property & Cas
	Introduction to Homeowners	ME8201	12	NONE	Property & Cas
	Introduction to Homeowners Endorsement	ME7737	7	NONE	Property & Cas
	Introduction to Personal Auto Coverage	ME8295	13	NONE	Property & Cas
	Introduction to Personal Umbrella Coverage	ME8266	4	NONE	Property & Cas
	Workers Compensation Explained	NONE	N/A	NONE	N/A

Maryland

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
S10060	Distribution Planning	C47261	8	12/31/2009	Life/Health
	Estate Planning	C46577	8	12/31/2009	Life/Health
	Introduction to Annuities	C30797	14	12/31/2009	Life/Health
	Introduction to Financial Planning for Seniors	C46585	16	12/31/2009	Life/Health
	Introduction to Life Insurance	NONE	N/A	NONE	N/A
	Introduction to Long Term Care	C46587	16	12/31/2009	Life/Health
	Introduction to Medicare	NONE	N/A	NONE	N/A
	Introduction to Universal Life	C02388	3	12/31/2009	Life/Health
	Introduction to Variable Annuities	NONE	N/A	NONE	N/A
	Introduction to Variable Life Insurance	C56557	10	12/31/2009	Life/Health
	Life Insurance Planning	C34150	8	12/31/2009	Life/Health
	Ethics in Insurance: Past and Present	C01183	5	12/31/2009	Ethics
	Business Auto Policy Explained	NONE	N/A	NONE	N/A
	CGL Explained	C49755	16	12/31/2009	Property & Cas
	Commercial Property Policy Explained	NONE	N/A	NONE	N/A
	COPE Explained	NONE	N/A	NONE	N/A
	Insurance Principles	C33746	8	12/31/2009	Property & Cas
	Introduction to Homeowners	C31529	16	12/31/2009	Property & Cas
	Introduction to Homeowners Endorsement	C30556	7	12/31/2009	Property & Cas
	Introduction to Personal Auto Coverage	C46588	13	12/31/2009	Property & Cas
	Introduction to Personal Umbrella Coverage	NONE	N/A	NONE	N/A
	Workers Compensation Explained	NONE	N/A	NONE	N/A

Massachusetts

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
S10060	Distribution Planning	C47261	3	9/30/2011	General
	Estate Planning	C46577	2	2/28/2011	General
	Introduction to Annuities	NONE	N/A	N/A	N/A
	Introduction to Financial Planning for Seniors	C46585	2	2/28/2011	General
	Introduction to Life Insurance	NONE	N/A	N/A	N/A
	Introduction to Long Term Care	C46587	3	11/30/2010	General
	Introduction to Medicare	C43342	4	3/31/2011	General
	Introduction to Universal Life	C02388	3	5/12/2011	General
	Introduction to Variable Annuities	C46590	4	11/30/2010	General
	Introduction to Variable Life Insurance	C46591	3	11/30/2010	General
	Life Insurance Planning	C34150	3	5/31/2011	General
	Ethics in Insurance: Past and Present	C01183	4	5/12/2011	General
	Business Auto Policy Explained	C46567	6	1/31/2010	General
	CGL Explained	C46569	10	9/30/2011	General
	Commercial Property Policy Explained	NONE	N/A	N/A	N/A
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	C02235	9	3/23/2011	General
	Introduction to Homeowners Endorsement	C46586	2	6/30/2010	General
	Introduction to Personal Auto Coverage	C46588	4	11/30/2010	General
	Introduction to Personal Umbrella Coverage	C02262	5	3/26/2011	General
	Workers Compensation Explained	C46608	3	6/30/2010	General

Michigan

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
0179	Distribution Planning	52381	8	7/17/2011	Life/Health
	Estate Planning	52384	7	7/17/2011	Life
	Introduction to Annuities	52383	11	7/17/2011	Life
	Introduction to Financial Planning for Seniors	NONE	N/A	N/A	N/A
	Introduction to Life Insurance	52387	6	7/17/2011	Life/Health
	Introduction to Long Term Care	52385	12	7/17/2011	Long Term Care
	Introduction to Medicare	52382	4	7/17/2011	Life, Accident & Health
	Introduction to Universal Life	51997	3	5/14/2011	Life
	Introduction to Variable Annuities	NONE	N/A	N/A	N/A
	Introduction to Variable Life Insurance	50653	10	11/15/2010	Life
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	50840	5	12/24/2010	Ethics
	Business Auto Policy Explained	52386	12	7/17/2011	Property & Cas
	Businessowners Policy Explained	53051	7	9/17/2011	Property & Cas
	CGL Explained	52666	16	8/3/2011	Property & Cas
	Commercial Property Policy Explained	52662	6	8/3/2011	Property & Cas
	COPE Explained	51452	6	3/3/2011	Property & Cas
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	52661	13	8/3/2011	Property & Cas
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Minnesota

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
9074	Minnesota				
	Introduction to Universal Life	1003150 pending snt	3	8/31/2011	General - Distance Learning
	Business Auto Policy Explained	9.1.09 pending snt			
	Businessowners Policy Explained	9.1.09 pending snt			
	CGL Explained	9.1.09 pending snt			
	Commercial Property Policy Explained	9/11/09			
	Commercial Umbrella Explained	1003478	20	9/30/2011	General - Distance Learning



Mississippi

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
10000796	Distribution Planning	2489	8	11/30/2009	Life & Health
	Estate Planning	2491	9	1/11/2010	Life & Health
	Introduction to Annuities	2485	12	6/30/2012	Life & Health
	Introduction to Financial Planning for Seniors	2494	12	1/11/2010	Life & Health
	Introduction to Life Insurance	2500	9	9/30/2012	Life & Health
	Introduction to Long Term Care	2501	12	9/30/2012	Life & Health
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	8114	3	4/30/2012	Life, Accident & Health
	Introduction to Variable Annuities	2502	12	9/30/2012	Life & Health
	Introduction to Variable Life Insurance	2503	12	9/30/2012	Life & Health
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	8107	5	4/30/2012	Property & Cas
	Business Auto Policy Explained	NONE	N/A	N/A	N/A
	CGL Explained	1351	12	9/30/2012	Property & Cas
	Commercial Property Policy Explained	1378	8	9/30/2010	Property & Cas
	COPE Explained	2355	6	4/30/2012	Property & Cas
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	1361	12	9/30/2012	Property & Cas
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	1362	12	9/30/2012	Property & Cas
	Introduction to Personal Umbrella Coverage	1363	8	9/30/2012	Property & Cas
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Missouri

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
1241167	Distribution Planning	LH031152	3	12/1/2010	Life & Health
	Estate Planning	LH010944	9	8/1/2010	Life & Health
	Introduction to Annuities	NONE	N/A	N/A	Life & Health
	Introduction to Financial Planning for Seniors	LH00081771	10	10/1/2010	Life & Health
	Introduction to Life Insurance	LH001292	9	11/1/2009	Life & Health
	Introduction to Long Term Care	LH001301	16	11/1/2009	Life & Health
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	LH09000630	3	4/1/2010	Life & Health
	Introduction to Variable Annuities	LH001177	12	10/1/2010	Life & Health
	Introduction to Variable Life Insurance	NONE	N/A	N/A	N/A
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	EL 00081988	5	11/1/2009	Ethics
	Business Auto Policy Explained	NONE	N/A	N/A	N/A
	CGL Explained	PC011202	16	10/1/2010	Property & Cas
	Commercial Property Policy Explained	PC061241	8	11/1/2009	Property & Cas
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	PC061240	8	11/1/2009	Property & Cas
	Introduction to Homeowners	PC000922	16	8/1/2010	Property & Cas
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Montana

<b><u>PROV. NO.</u></b>	<b><u>APPROVED COURSE (as filed with state)</u></b>	<b><u>COURSE NO.</u></b>	<b><u>CREDITS</u></b>	<b><u>EXP. DATE</u></b>
	Distribution Planning	NONE	N/A	N/A
	Estate Planning	NONE	N/A	N/A
	Introduction to Annuities	NONE	N/A	N/A
	Introduction to Financial Planning for Seniors	NONE	N/A	N/A
	Introduction to Life Insurance	NONE	N/A	N/A
	Introduction to Long Term Care	NONE	N/A	N/A
	Introduction to Medicare	NONE	N/A	N/A
	Introduction to Universal Life	515-6000-082	3	5/13/2011
	Introduction to Variable Annuities	NONE	N/A	N/A
	Introduction to Variable Life Insurance	NONE	N/A	N/A
	Life Insurance Planning	NONE	N/A	N/A
	Ethics in Insurance: Past and Present	162-1400-015	1	4/14/2011
	Business Auto Policy Explained	NONE	N/A	N/A
	CGL Explained	NONE	N/A	N/A
	Commercial Property Policy Explained	NONE	N/A	N/A
	COPE Explained	NONE	N/A	N/A
	Insurance Principles	NONE	N/A	N/A
	Introduction to Homeowners	NONE	N/A	N/A
	Introduction to Homeowners Endorsement	NONE	N/A	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A

Nebraska

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
SS0249	Distribution Planning	NONE	N/A	None	N/A
	Estate Planning	SS9544	5	None	Life
	Introduction to Annuities	IC8890	10	None	Life
	Introduction to Financial Planning for Seniors	IC9519	9	None	Life
	Introduction to Life Insurance	SS9334	9	None	Life
	Introduction to Long Term Care	SS93300	12	None	Health
	Introduction to Medicare	NONE	N/A	None	N/A
	Introduction to Universal Life	SS16774	3	None	Life
	Introduction to Variable Annuities	SS9297	12	None	Life
	Introduction to Variable Life Insurance	SS9353	6	None	Life
	Life Insurance Planning	SS9709	5	None	Life
	Ethics in Insurance: Past and Present	SS11349	5	None	Ethics
	Business Auto Policy Explained	NONE	N/A	None	N/A
	CGL Explained	SS10106	19	None	Property & Cas
	Commercial Property Policy Explained	NONE	N/A	None	N/A
	COPE Explained	NONE	N/A	None	N/A
	Insurance Principles	SS9598	5	None	Property & Cas
	Introduction to Homeowners	SS9024	16	None	Property & Cas
	Introduction to Homeowners Endorsement	SS8858	7	None	Property & Cas
	Introduction to Personal Auto Coverage	SS9308	10	None	Property & Cas
	Introduction to Personal Umbrella Coverage	SS9249	8	None	Property & Cas
	Workers Compensation Explained	NONE	N/A	None	N/A

Nevada

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
18470	Distribution Planning	7693	8	None	Life & Annuities
	Estate Planning	7673	9	None	Life & Annuities
	Introduction to Annuities	7661	14	None	Life & Annuities
	Introduction to Financial Planning for Seniors	7674	17	None	Life & Annuities
	Introduction to Life Insurance	7668	9	None	Life & Annuities
	Introduction to Long Term Care	7665	18	None	Health Only
	Introduction to Medicare	7690	4	None	Life & Health
	Introduction to Universal Life	14952	3	None	Life & Health
	Introduction to Variable Annuities	7666	12	None	Life & Annuities
	Introduction to Variable Life Insurance	7667	13	None	Life & Annuities
	Life Insurance Planning	7678	8	None	Life & Annuities
	Ethics in Insurance: Past and Present	14428	5	None	Ethics
	Business Auto Policy Explained	7685	17	None	Property & Cas
	CGL Explained	7680	16	None	Property & Cas
	Commercial Property Policy Explained	7683	8	None	Property & Cas
	COPE Explained	7689	6	None	Property & Cas
	Insurance Principles	7676	8	None	Property & Cas
	Introduction to Homeowners	7662	16	None	Property & Cas
	Introduction to Homeowners Endorsement	7660	7	None	Property & Cas
	Introduction to Personal Auto Coverage	7664	13	None	Property & Cas
	Introduction to Personal Umbrella Coverage	7663	8	None	Property & Cas
	Workers Compensation Explained	7687	9	None	Property & Cas

New Hampshire

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
131	Distribution Planning	00019041	6.5	9/30/2010	General
	Estate Planning	00013856	9	9/30/2011	General
	Introduction to Annuities	00013905	14	9/30/2010	General
	Introduction to Financial Planning for Seniors	00013855	17	9/30/2011	General
	Introduction to Life Insurance	00013848	9	9/30/2011	General
	Introduction to Long Term Care	00013847	18	9/30/2011	General
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	467290	3	9/30/2011	General
	Introduction to Variable Annuities	NONE	N/A	N/A	N/A
	Introduction to Variable Life Insurance	NONE	N/A	N/A	N/A
	Life Insurance Planning	00013857	8	9/30/2011	General
	Ethics in Insurance: Past and Present	467140	5	9/30/2010	Ethics
	Business Auto Policy Explained	NONE	N/A	N/A	N/A
	CGL Explained	NONE	N/A	N/A	N/A
	Commercial Property Policy Explained	00016700	8	9/30/2010	General
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	00013906	16	9/30/2010	General
	Introduction to Homeowners Endorsement	00013904	7	9/30/2010	General
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

New Jersey

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
23130	Distribution Planning	0320425	8	<i>None</i>	General
	Estate Planning	0320320	9	<i>None</i>	General
	Introduction to Annuities	0320325	14	<i>None</i>	General
	Introduction to Financial Planning for Seniors	0320321	17	<i>None</i>	General
	Introduction to Life Insurance	0320326	9	<i>None</i>	General
	Introduction to Long Term Care	0320327	18	<i>None</i>	General
	Introduction to Medicare	0320328	5	<i>None</i>	General
	Introduction to Universal Life	0508169	3	<i>None</i>	General
	Introduction to Variable Annuities	0320322	12	<i>None</i>	General
	Introduction to Variable Life Insurance	0320323	13	<i>None</i>	General
	Life Insurance Planning	0320324	8	<i>None</i>	General
	Ethics in Insurance: Past and Present	507599	5	<i>None</i>	Ethics
	Business Auto Policy Explained	NONE	N/A	<i>None</i>	N/A
	CGL Explained	NONE	N/A	<i>None</i>	N/A
	Commercial Property Policy Explained	NONE	N/A	<i>None</i>	N/A
	COPE Explained	NONE	N/A	<i>None</i>	N/A
	Insurance Principles	NONE	N/A	<i>None</i>	N/A
	Introduction to Homeowners	0406131	16	<i>None</i>	General
	Introduction to Homeowners Endorsement	NONE	N/A	<i>None</i>	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	<i>None</i>	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	<i>None</i>	N/A
	Workers Compensation Explained	NONE	N/A	<i>None</i>	N/A

New Mexico

<b>PROV NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
2882	Distribution Planning	31356	8	12/10/2010	Life A & H
	Estate Planning	LH/12727/0001/09/03 01	9	12/31/2010	Life A & H
	Introduction to Annuities	LH/12083/0001/42/06 00	42	12/31/2010	Life A & H
	Introduction to Financial Planning for Seniors	LH/12664/0001/17/00 01	17	12/31/2010	Life A & H
	Introduction to Life Insurance	LH/12536/0001/08/12 00	8	12/31/2010	Life A & H
	Introduction to Long Term Care	LH/12495/0001/17/11 00	17	12/31/2010	Life A & H
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	36699	3	5/7/2010	Life A & H
	Introduction to Variable Annuities	32256	12	12/31/2010	Life A & H
	Introduction to Variable Life Insurance	L11/12505/0001/13/1 100	13	12/31/2010	Life A & H
	Life Insurance Planning	LH/12884/0001/08/05 01	8	12/31/2010	Life A & H
	Ethics in Insurance: Past and Present	36170	5	12/31/2010	Ethics
	Business Auto Policy Explained	PC/13464/0001/17/1 201	17	12/31/2010	Property
	Businessowners Policy Explained	37244	7	9/15/2012	Property
	CGL Explained	PC/13206/0001/19/0 901	19	12/31/2010	Property
	Commercial Property Policy Explained	PC/13423/0001/08/1 201	8	12/31/2010	Property
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	PC/12695/001/08/03 01	8	12/31/2010	Property
	Introduction to Homeowners	PC/12272/0001/18/0 800	16	12/31/2010	Property
	Introduction to Homeowners Endorsement	PC/12023/0001/15/0 500	15	12/31/2010	Property
	Introduction to Personal Auto Coverage	PC/12463/0001/13/1 100	13	12/31/2010	Property
	Introduction to Personal Umbrella Coverage	PC/12443/0001/24/1 000	24	12/31/2010	Property
	Workers Compensation Explained	NONE	N/A	N/A	N/A



North Carolina

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DAT E</u>	<u>Credit Category</u>
S10060	Distribution Planning	C72502	6	None	Life & Health
	Estate Planning	C71124	6	None	Life & Health
	Introduction to Annuities	C70967	6	None	Life & Health
	Introduction to Financial Planning for Seniors	C71108	6	None	Life & Health
	Introduction to Life Insurance	C71069	6	None	Life & Health
	Introduction to Long Term Care	C71043	6	None	Life & Health
	Introduction to Medicare	NONE	N/A	None	N/A
	Introduction to Universal Life	C02388	3	None	General
	Introduction to Variable Annuities	C71025	6	None	Life & Health
	Introduction to Variable Life Insurance	C71066	6	None	Life & Health
	Life Insurance Planning	C71252	6	None	Life & Health
	Ethics in Insurance: Past and Present	C75361	5	None	Ethics
	Business Auto Policy Explained	C75434	6	None	Property & Liab
	Businessowners Policy Explained	C03822	6	None	General
	CGL Explained	C71345	6	None	Property & Liab
	Commercial Umbrella Explained	C03932	15	None	General
	Commercial Property Policy Explained	C75432	6	None	Property & Liab
	COPE Explained	C75435	6	None	Property & Liab
	Insurance Principles	C71163	6	None	Property & Liab
	Introduction to Homeowners	C71001	6	None	Property & Liab
	Introduction to Homeowners Endorsement	C70966	6	None	Property & Liab
	Introduction to Personal Auto Coverage	C71027	6	None	Property & Liab
	Introduction to Personal Umbrella Coverage	C71026	4	None	Property & Liab
	Workers Compensation Explained	C75433	6	None	Property & Liab

North Dakota

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
122	Distribution Planning	NONE	N/A	<i>None</i>	N/A
	Estate Planning	20018041	5	<i>None</i>	Life & Health
	Introduction to Annuities	20008174	12	<i>None</i>	Life & Health
	Introduction to Financial Planning for Seniors	20018038	12	<i>None</i>	Life & Health
	Introduction to Life Insurance	20018005	5.5	<i>None</i>	Life & Health
	Introduction to Long Term Care	20018003	15	<i>None</i>	Life & Health
	Introduction to Medicare	NONE	N/A	<i>None</i>	N/A
	Introduction to Universal Life	20098051	3	<i>None</i>	Life & Health
	Introduction to Variable Annuities	20008237	10	<i>None</i>	Life & Health
	Introduction to Variable Life Insurance	20018007	7	<i>None</i>	Life & Health
	Life Insurance Planning	20018085	10	<i>None</i>	Life & Health
	Ethics in Insurance: Past and Present	20088142	5	<i>None</i>	Ethics
	Business Auto Policy Explained	NONE	N/A	<i>None</i>	N/A
	CGL Explained	20018129	15	<i>None</i>	Property & Cas
	Commercial Property Policy Explained	20018177	7	<i>None</i>	Property & Cas
	COPE Explained	NONE	N/A	<i>None</i>	N/A
	Insurance Principles	20018061	8	<i>None</i>	Property & Cas
	Introduction to Homeowners	20008220	15	<i>None</i>	Property & Cas
	Introduction to Homeowners Endorsement	20008168	6	<i>None</i>	Property & Cas
	Introduction to Personal Auto Coverage	20008245	11	<i>None</i>	Property & Cas
	Introduction to Personal Umbrella Coverage	20008232	7	<i>None</i>	Property & Cas
	Workers Compensation Explained	NONE	N/A	<i>None</i>	N/A

## Ohio

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
34011	Distribution Planning	37241	4	12/31/2009	General
	Estate Planning	18869	7	12/31/2009	General
	Introduction to Annuities	18856	11	12/31/2009	General
	Introduction to Financial Planning for Seniors	18868	14	12/31/2009	General
	Introduction to Life Insurance	18862	6	12/31/2009	General
	Introduction to Long Term Care	18861	13	12/31/2009	General
	Introduction to Medicare	18924	4	12/31/2009	General
	Introduction to Universal Life	48756	3	12/31/2009	General
	Introduction to Variable Annuities	18859	10	12/31/2009	General
	Introduction to Variable Life Insurance	18864	10	12/31/2009	General
	Life Insurance Planning	18873	5	12/31/2009	General
	Ethics in Insurance: Past and Present	48086	5	12/31/2009	General
	Business Auto Policy Explained	18879	13	12/31/2009	General
	Businessowners Policy Explained	49499	6	12/31/2009	General
	CGL Explained	18875	15	12/31/2009	General
	Commercial Property Policy Explained	18878	6	12/31/2009	General
	COPE Explained	18923	6	12/31/2009	General
	Insurance Principles	18871	5	12/31/2009	General
	Introduction to Homeowners	18857	13	12/31/2009	General
	Introduction to Homeowners Endorsement	18855	7	12/31/2009	General
	Introduction to Personal Auto Coverage	18860	11	12/31/2009	General
	Introduction to Personal Umbrella Coverage	18858	6	12/31/2009	General
	Workers Compensation Explained	18882	9	12/31/2009	General

Oklahoma

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
260	Distribution Planning	260183	6	11/1/2010	Life
	Equity Indexed Annuities Explained	1007268	4	7/1/2010	Life
	Estate Planning	260271	8	1/1/2011	Life
	Introduction to Annuities	NONE	N/A	N/A	N/A
	Introduction to Financial Planning for Seniors	260270	11	1/1/2011	Life
	Introduction to Life Insurance	260184	9	11/1/2010	Life
	Introduction to Long Term Care	260185	16	11/1/2010	L/A/H & 1 LTC
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	1006238	3		Life/Accident & Health
	Introduction to Variable Annuities	260182	9	11/1/2010	Life
	Introduction to Variable Life Insurance	260178	7	11/1/2010	Life
	Life Insurance Planning	260180	8	11/1/2010	L/A/H
	Ethics in Insurance: Past and Present	1005497	5	12/1/2010	Ethics
	Business Auto Policy Explained	260277	16	3/1/2011	P-C
	CGL Explained	260303	9	2/1/2012	P-C
	Commercial Property Policy Explained	260306	4	2/1/2012	P-C
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	260304	4	2/1/2012	P-C
	Introduction to Homeowners	260179	16	11/1/2010	P-C
	Introduction to Homeowners Endorsement	260277	7	3/1/2011	P-C
	Introduction to Personal Auto Coverage	260181	13	11/1/2010	P-C
	Introduction to Personal Umbrella Coverage	260307	4	2/1/2012	P-C
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Pennsylvania

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
37644	Distribution Planning	105671	5	11/24/2009	General
	Estate Planning	101957	9	8/22/2011	General
	Introduction to Annuities	100047	14	6/10/2010	General
	Introduction to Financial Planning for Seniors	101152	17	2/17/2011	General
	Introduction to Life Insurance	100720	10	11/8/2010	General
	Introduction to Long Term Care	100745	18	11/21/2010	General
	Introduction to Medicare	104596	5	3/20/2011	General
	Introduction to Universal Life	114544	3	5/14/2011	General
	Introduction to Variable Annuities	100649	12	9/30/2010	General
	Introduction to Variable Life Insurance	100751	13	11/22/2010	General
	Life Insurance Planning	101524	8	5/12/2011	General
	Ethics in Insurance: Past and Present	114545	5	5/14/2011	General
	Business Auto Policy Explained	pending snt 9.9.09			
	Businessowners Policy Explained	115069	6	9/16/2011	General
	CGL Explained	102080	16	9/17/2011	General
	Commercial Property Policy Explained	102423	8	12/5/2009	General
	COPE Explained	104731	6	4/11/2011	General
	Insurance Principles	101310	8	3/22/2011	General
	Introduction to Homeowners	100330	16	7/29/2010	General
	Introduction to Homeowners Endorsement	30556	7	4/24/2010	General
	Introduction to Personal Auto Coverage	100691	13	10/28/2010	General
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	General
	Workers Compensation Explained	NONE	N/A	N/A	General

Rhode Island

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
696	Distribution Planning	NONE	N/A	NONE	N/A
	Equity Indexed Annuities Explained	SBS7192-L1111	4	11/1/2011	General
	Estate Planning	NONE	N/A	NONE	N/A
	Introduction to Annuities	NONE	N/A	NONE	N/A
	Introduction to Financial Planning for Seniors	NONE	N/A	NONE	N/A
	Introduction to Life Insurance	NONE	N/A	NONE	N/A
	Introduction to Long Term Care	NONE	N/A	NONE	N/A
	Introduction to Medicare	NONE	N/A	NONE	N/A
	Introduction to Universal Life	Sent 8-14-09 PENDING	PENDING	PENDING	PENDING
	Introduction to Variable Annuities	NONE	N/A	NONE	N/A
	Introduction to Variable Life Insurance	NONE	N/A	NONE	N/A
	Life Insurance Planning	NONE	N/A	NONE	N/A
	Ethics in Insurance: Past and Present	SBS5509-E1210	5	12/1/2010	Ethics
	Business Auto Policy Explained	NONE	N/A	NONE	N/A
	CGL Explained	NONE	N/A	NONE	N/A
	Commercial Property Policy Explained	NONE	N/A	NONE	N/A
	COPE Explained	NONE	N/A	NONE	N/A
	Insurance Principles	NONE	N/A	NONE	N/A
	Introduction to Homeowners	NONE	N/A	NONE	N/A
	Introduction to Homeowners Endorsement	NONE	N/A	NONE	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	NONE	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	NONE	N/A
	Workers Compensation Explained	NONE	N/A	NONE	N/A

South Carolina

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
132766	Distribution Planning	None	N/A	N/A	N/A
	Estate Planning	None	N/A	N/A	N/A
	Introduction to Annuities	101390	7	5/9/2010	Life, Acc, & Health
	Introduction to Financial Planning for Seniors	None	N/A	N/A	N/A
	Introduction to Life Insurance	101388	9	5/9/2010	Life, Acc, & Health
	Introduction to Long Term Care	110669	12	5/9/2010	Life, Acc, & Health
	Introduction to Medicare	None	N/A	N/A	N/A
	Introduction to Universal Life	116317	2	5/14/2012	Accident & Health
	Introduction to Variable Annuities	101389	6	5/9/2010	Life, Acc, & Health
	Introduction to Variable Life Insurance	101398	6	8/9/2010	Life, Acc, & Health
	Life Insurance Planning	None	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	115180	2	11/24/2011	Ethics
	Business Auto Policy Explained	pending snt 9.8.09			
	Businessowners Policy Explained	117157	5	9/10/2012	Property & Casualty
	CGL Explained	101387	9	9/16/2012	Property & Casualty
	Commercial Property Policy Explained	pending 9/9/09			
	COPE Explained	None	N/A	N/A	N/A
	Insurance Principles	None	N/A	N/A	N/A
	Introduction to Homeowners	None	N/A	N/A	N/A
	Introduction to Homeowners Endorsement	None	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	None	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	None	N/A	N/A	N/A
	Workers Compensation Explained	None	N/A	N/A	N/A

South Dakota

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
485	Distribution Planning	NONE	N/A	(None)	N/A
	Estate Planning	01-5013	7	(None)	Life & Health
	Introduction to Annuities	01-4569	12	[None]	Life & Health
	Introduction to Financial Planning for Seniors	01-5002	12	[None]	Life & Health
	Introduction to Life Insurance	01-4846	9	(None)	Life & Health
	Introduction to Long Term Care	01-4841	12	(None)	Life & Health
	Introduction to Medicare	NONE	N/A	(None)	N/A
	Introduction to Universal Life	1272249	3	(None)	Life & Health
	Introduction to Variable Annuities	01-4818	12	(None)	Life & Health
	Introduction to Variable Life Insurance	01-4853	10	(None)	Life & Health
	Life Insurance Planning	01-5145	10	(None)	Life & Health
	Ethics in Insurance: Past and Present	1272016	5	(None)	General
	Business Auto Policy Explained	NONE	N/A	(None)	N/A
	CGL Explained	02-2188	12	(None)	Property & Cas
	Commercial Property Policy Explained	NONE	N/A	(None)	N/A
	COPE Explained	NONE	N/A	(None)	N/A
	Insurance Principles	02-2105	10	(None)	Property & Cas
	Introduction to Homeowners	02-1999	12	(None)	Property & Cas
	Introduction to Homeowners Endorsement	02-1980	7	(None)	Property & Cas
	Introduction to Personal Auto Coverage	02-2049	12	(None)	Property & Cas
	Introduction to Personal Umbrella Coverage	02-2044	12	(None)	Property & Cas
	Workers Compensation Explained	NONE	N/A	(None)	N/A



Tennessee

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
89254	Distribution Planning	14208	8	None	Life & Health
	Equity Indexed Annuities Explained	21535		None	Life & Health
	Estate Planning	11075	9	None	Life & Health
	Introduction to Annuities	10335	14	None	Life & Health
	Introduction to Financial Planning for Seniors	11043	17	None	Life & Health
	Introduction to Life Insurance	10852	9	None	Life & Health
	Introduction to Long Term Care	10840	18	None	Life & Health
	Introduction to Medicare	NONE	N/A	None	N/A
	Introduction to Universal Life	20996	3	None	Life & Health
	Introduction to Variable Annuities	10796	12	None	Life & Health
	Introduction to Variable Life Insurance	10868	13	None	Life & Health
	Life Insurance Planning	11313	8	None	Life & Health
	Ethics in Insurance: Past and Present	20526	5	None	Life & Health
	Business Auto Policy Explained	11959	17	None	Property & Cas
	Businessowners Policy Explained	21435	7	None	Property & Cas
	CGL Explained	11726	19	None	Property & Cas
	Commercial Property Policy Explained	11944	8	None	Property & Cas
	COPE Explained	13555	6	None	Property & Cas
	Insurance Principles	11194	8	None	Property & Cas
	Introduction to Homeowners	10619	16	None	Property & Cas
	Introduction to Homeowners Endorsement	10265	7	None	Property & Cas
	Introduction to Personal Auto Coverage	10828	13	None	Property & Cas
	Introduction to Personal Umbrella Coverage	10749	8	None	Property & Cas
	Workers Compensation Explained	12668	9	None	Property & Cas

Texas

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
32379	Distribution Planning	NONE	N/A	N/A	N/A
	Equity Indexed Annuities Explained	28391	4	10/30/2011	N/A
	Estate Planning	NONE	N/A	N/A	N/A
	Introduction to Annuities	NONE	N/A	N/A	N/A
	Introduction to Financial Planning for Seniors	NONE	N/A	N/A	N/A
	Introduction to Life Insurance	2355	6	12/22/2010	General
	Introduction to Long Term Care	21915	12	1/14/2011	General
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	26821	3	8/13/2011	General
	Introduction to Variable Annuities	2359	10	12/12/2010	General
	Introduction to Variable Life Insurance	NONE	N/A	N/A	N/A
	Life Insurance Planning	27043	6	8/20/2011	General
	Ethics in Insurance: Past and Present	11971	5	11/28/2010	Ethics
	Business Auto Policy Explained	2307	12	12/19/2009	General
	CGL Explained	2309	15	12/12/2010	General
	Commercial Property Policy Explained	NONE	N/A	N/A	N/A
	Commercial Umbrella Explained	11777	6	8/22/2011	General
	COPE Explained	2321	6	12/12/2010	General
	Insurance Principles	2351	5	12/12/2010	General
	Introduction to Homeowners	NONE	N/A	N/A	N/A
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	21713	12	1/5/2011	General
	Introduction to Personal Umbrella Coverage	21705	8	1/5/2011	General
	Workers Compensation Explained	12237	9	12/12/2010	General

Utah

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
8848	Distribution Planning	COR-L-15348	6	None	Life
	Estate Planning	COR-L-11495	6	None	Life
	Introduction to Annuities	COR-L-10125	6	None	Life
	Introduction to Financial Planning for Seniors	COR-LAH-11473	6	None	Life, Acc, & Health
	Introduction to Life Insurance	COR-L-11060	6	None	Life
	Introduction to Long Term Care	COR-AH-11052	6	None	Accident & Health
	Introduction to Medicare	NONE	N/A	None	N/A
	Introduction to Universal Life	COR-L22979	3	None	Life
	Introduction to Variable Annuities	COR-L-10867	6	None	Life
	Introduction to Variable Life Insurance	COR-L-11087	6	None	Life
	Life Insurance Planning	COR-L-1185	6	None	Life
	Ethics in Insurance: Past and Present	COR-ETH-14506	6	None	Ethics
	Business Auto Policy Explained	COR-PC-12705	6	None	Property & Cas
	CGL Explained	COR-PC-12498	6	None	Property & Cas
	Commercial Property Policy Explained	COR-PC-12706	6	None	Property & Cas
	COPE Explained	COR-PC-14525	6	None	Property & Cas
	Insurance Principles	COR-PC-11649	6	None	Property & Cas
	Introduction to Homeowners	COR-PC-10526	6	None	Property & Cas
	Introduction to Homeowners Endorsement	COR-PC-9997	6	None	Property & Cas
	Introduction to Personal Auto Coverage	COR-PC-10966	6	None	Property & Cas
	Introduction to Personal Umbrella Coverage	COR-PC-10780	6	None	Property & Cas
	Workers Compensation Explained	COR-PC-14527	6	None	Property & Cas

Vermont

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
S10060	Distribution Planning	NONE	N/A	N/A	N/A
	Estate Planning	NONE	N/A	N/A	N/A
	Introduction to Annuities	C30797	11	3/15/2011	General
	Introduction to Financial Planning for Seniors	NONE	N/A	N/A	N/A
	Introduction to Life Insurance	C32387	6	3/15/2011	General
	Introduction to Long Term Care	NONE	N/A	N/A	N/A
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	22524	3	5/14/2011	General
	Introduction to Variable Annuities	C32145	10	3/15/2011	General
	Introduction to Variable Life Insurance	NONE	N/A	N/A	N/A
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	C01183	5	12/16/2010	Ethics
	Business Auto Policy Explained	NONE	N/A	N/A	N/A
	CGL Explained	NONE	N/A	N/A	N/A
	Commercial Property Policy Explained	C36130	6	12/9/2009	General
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	C31529	13	3/15/2011	General
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Virginia

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>	<b>Credit Category</b>
124878					
	Distribution Planning	NONE	N/A	N/A	N/A
	Estate Planning	200594	7	12/31/2010	Life & Health
	Introduction to Annuities	NONE	N/A	N/A	N/A
	Introduction to Financial Planning for Seniors	NONE	N/A	N/A	N/A
	Introduction to Life Insurance	NONE	N/A	N/A	N/A
	Introduction to Long Term Care	NONE	N/A	N/A	N/A
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	201609	3	12/31/2010	Life & Health
	Introduction to Variable Annuities	NONE	N/A	N/A	N/A
	Introduction to Variable Life Insurance	NONE	N/A	N/A	N/A
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	PENDING	N/A	N/A	N/A
	Business Auto Policy Explained	202649	14	12/31/2010	Property & Casualty
	Businessowners Policy Explained	202643	7	12/31/2010	Property & Casualty
	CGL Explained	202690	16	12/31/2010	Property & Casualty
	Commercial Property Policy Explained	202691	6	12/31/2010	Property & Casualty
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	NONE	N/A	N/A	N/A
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Washington

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
1100	Distribution Planning	299970	8	11/4/2009	General Including 3 Ethics
	Estate Planning	603449	4	1/13/2011	General
	Introduction to Annuities	236742	14	5/25/2010	General Including 2 Ethics
	Introduction to Financial Planning for Seniors	603448	8	1/13/2011	General
	Introduction to Life Insurance	NONE	N/A	NONE	N/A
	Introduction to Long Term Care	244411	18	11/8/2010	General Including 3 Ethics
	Introduction to Medicare	286396	2	3/6/2011	General
	Introduction to Universal Life	604124	2	5/4/2011	General
	Introduction to Variable Annuities	243034	12	9/28/2010	General Including 2 Ethics
	Introduction to Variable Life Insurance	244833	13	11/17/2010	General Including 2 Ethics
	Life Insurance Planning	252593	8	5/2/2011	General
	Ethics in Insurance: Past and Present	603261	3	11/24/2010	Ethics
	Business Auto Policy Explained	263331	17	12/17/2009	General
	CGL Explained	604503	10	8/7/2011	General
	Commercial Property Policy Explained	262947	8	12/6/2009	General
	COPE Explained	603828	3	3/23/2011	General
	Insurance Principles	603723	4	3/6/2011	General
	Introduction to Homeowners	239701	16	8/8/2010	General
	Introduction to Homeowners Endorsement	235192	7	4/26/2010	General
	Introduction to Personal Auto Coverage	243852	13	10/19/2010	General
	Introduction to Personal Umbrella Coverage	242286	6	9/14/2010	General
	Workers Compensation Explained	603446	4	1/13/2011	General

West Virginia

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
S10060	Distribution Planning	NONE	N/A	N/A	N/A
	Estate Planning	NONE	N/A	N/A	N/A
	Introduction to Annuities	C30797	12	6/30/2010	General
	Introduction to Financial Planning for Seniors	NONE	N/A	N/A	N/A
	Introduction to Life Insurance	NONE	N/A	N/A	N/A
	Introduction to Long Term Care	NONE	N/A	N/A	N/A
	Introduction to Medicare	NONE	N/A	N/A	N/A
	Introduction to Universal Life	C02388	3	6/30/2010	General
	Introduction to Variable Annuities	NONE	N/A	N/A	N/A
	Introduction to Variable Life Insurance	NONE	N/A	N/A	N/A
	Life Insurance Planning	NONE	N/A	N/A	N/A
	Ethics in Insurance: Past and Present	C01183	5	6/30/2010	Ethics
	Business Auto Policy Explained	pending snt 9/11/09			
	Businessowners Policy Explained	C03822	7	6/30/2010	General
	CGL Explained	pending snt 9/11/09			
	Commercial Property Policy Explained	pending snt 9/11/09			
	Commercial Umbrella Explained	pending snt 9/11/09			
	COPE Explained	NONE	N/A	N/A	N/A
	Insurance Principles	NONE	N/A	N/A	N/A
	Introduction to Homeowners	NONE	N/A	N/A	N/A
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	N/A
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	N/A
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	N/A
	Workers Compensation Explained	NONE	N/A	N/A	N/A

Wisconsin

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
21112	Distribution Planning	NONE	N/A	N/A	
	Estate Planning	NONE	N/A	N/A	
	Introduction to Annuities	NONE	N/A	N/A	
	Introduction to Financial Planning for Seniors	NONE	N/A	N/A	
	Introduction to Life Insurance	NONE	N/A	N/A	
	Introduction to Long Term Care	58279	12	5/23/2011	
	Introduction to Medicare	NONE	N/A	N/A	
	Introduction to Universal Life	62053	3	5/13/2011	
	Introduction to Variable Annuities	NONE	N/A	N/A	
	Introduction to Variable Life Insurance	NONE	N/A	N/A	
	Life Insurance Planning	NONE	N/A	N/A	
	Ethics in Insurance: Past and Present	61278	5	12/2/2010	Ethics credits
	Business Auto Policy Explained	NONE	N/A	N/A	
	CGL Explained	NONE	N/A	N/A	
	Commercial Property Policy Explained	NONE	N/A	N/A	
	COPE Explained	NONE	N/A	N/A	
	Insurance Principles	NONE	N/A	N/A	
	Introduction to Homeowners	NONE	N/A	N/A	
	Introduction to Homeowners Endorsement	NONE	N/A	N/A	
	Introduction to Personal Auto Coverage	NONE	N/A	N/A	
	Introduction to Personal Umbrella Coverage	NONE	N/A	N/A	
	Workers Compensation Explained	NONE	N/A	N/A	



Wyoming

<u>PROV. NO.</u>	<u>APPROVED COURSE (as filed with state)</u>	<u>COURSE NO.</u>	<u>CREDITS</u>	<u>EXP. DATE</u>	<u>Credit Category</u>
5358	Distribution Planning	11675	3	None	General
	Estate Planning	8678	9	None	General
	Introduction to Annuities	7890	14	None	General
	Introduction to Financial Planning for Seniors	8657	15	None	General
	Introduction to Life Insurance	8415	9	None	General
	Introduction to Long Term Care	8405	15	None	General
	Introduction to Medicare	11015	4	None	General
	Introduction to Universal Life	17856	3	None	General
	Introduction to Variable Annuities	8263	12	None	General
	Introduction to Variable Life Insurance	8499	13	None	General
	Life Insurance Planning	8891	8	None	General
	Ethics in Insurance: Past and Present	12806	3	None	General
	Business Auto Policy Explained	NONE	N/A	None	N/A
	CGL Explained	9300	15	None	General
	Commercial Property Policy Explained	NONE	N/A	None	N/A
	COPE Explained	10873	6	None	General
	Insurance Principles	8764	5	None	General
	Introduction to Homeowners	8029	15	None	General
	Introduction to Homeowners Endorsement	7738	7	None	General
	Introduction to Personal Auto Coverage	8310	13	None	General
	Introduction to Personal Umbrella Coverage	8191	8	None	General
	Workers Compensation Explained	10138	9	None	General

## CFP

<b>PROV. NO.</b>	<b>APPROVED COURSE (as filed with state)</b>	<b>COURSE NO.</b>	<b>CREDITS</b>	<b>EXP. DATE</b>
913				
	Distribution Planning	913-74	4	12/31/2009
	Estate Planning	NONE	N/A	None
	Introduction to Annuities	NONE	N/A	None
	Introduction to Financial Planning for Seniors	913-60	5	12/31/2009
	Introduction to Life Insurance	NONE	N/A	None
	Introduction to Long Term Care	NONE	N/A	None
	Introduction to Medicare	NONE	N/A	None
	Introduction to Variable Annuities	NONE	N/A	None
	Introduction to Variable Life Insurance	NONE	N/A	None
	Life Insurance Planning	NONE	N/A	None
	Ethics in Insurance: Past and Present	NONE	N/A	None
	Business Auto Policy Explained	NONE	N/A	None
	CGL Explained	NONE	N/A	None
	Commercial Property Policy Explained	NONE	N/A	None
	COPE Explained	NONE	N/A	None
	Insurance Principles	NONE	N/A	None
	Introduction to Homeowners	NONE	N/A	None
	Introduction to Homeowners Endorsement	NONE	N/A	None
	Introduction to Personal Auto Coverage	NONE	N/A	None
	Introduction to Personal Umbrella Coverage	NONE	N/A	None
	Workers Compensation Explained	NONE	N/A	None